



## **All Hands Raised**

Financial Statements and Other Information  
as of and for the Year Ended June 30, 2018  
and Report of Independent Accountants

**TABLE OF CONTENTS**

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	<b>Page</b>
<b>Management Discussion and Analysis</b>	3
<b>Report of the Audit Committee</b>	5
<b>Report of Independent Accountants</b>	7
<b>Financial Statements:</b>	
Statement of Financial Position	9
Statement of Activities	10
Statement of Cash Flows	11
Notes to Financial Statements	12
<b>Supplementary Financial Information:</b>	
<i>Schedule 1</i> – Schedule of Financial Position by Program	22
<i>Schedule 2</i> – Schedule of Activities by Program	24
<b>Other Information:</b>	
Governing Board and Management	26
Inquiries and Other Information	27

## Management Discussion and Analysis

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We are pleased to share the attached audited financial statements for All Hands Raised for the year ended June 30, 2018. The organization continues to operate from a financially healthy position, with unrestricted net assets available for programs and general operations of \$546,879 and total net assets of \$2,292,365. The results outlined in these financial statements reflect a strong commitment by the Board of Directors and the staff to deliver on our mission to champion education, equity and excellence, from birth to career.

With an acute focus on racial equity, All Hands Raised brings together teachers, counselors, principals, social workers and case managers with leaders from education, non-profit, business and government entities to ensure the success of every child in Multnomah County, from cradle to career. To do this, All Hands Raised manages a new framework to improve the often disconnected entities that support our children and youth. All of this with the sole focus of improving educational outcomes for more than 220,000 children and youth, ages 0–24, especially those we have chronically failed — kids of color and kids living in poverty.

The following represent a few of the significant milestones that occurred during this fiscal period and contributed positively to our shared efforts.

- All Hands Raised manages a strong leadership structure that brings senior community leaders together regularly to support the work on the ground where practices must improve. We emphasize relationships, participation, shared learning, conflict resolution, commitment to action, and follow-through, delivering over \$1.7 million of in-kind professional development services to seven school districts, higher education institutions and community partners to help school community teams at 22 sites identify tangible practices and interventions that create measurable improvements in these focus areas: K-12 Attendance, Equity in School Discipline, Kindergarten Transition, Ninth Grade Transition, Post-Secondary Access, Post-Secondary Completion, and Pathways to Construction & Manufacturing.
- All Hands Raised provides fiscal oversight and program management services for PPS Local School Foundations and the associated PPS Parent Fund at no cost to the district or parents. This work includes stewarding the activities of 44 active PPS Local School Foundations and managing the distribution of the PPS Parent Fund. During the 2017-18 fiscal year, PPS parents raised \$3.8 million through Local School Foundations. In this same fiscal period, we distributed \$1.1 million of PPS Parent Fund Awards, using a data-driven formula, to 45 high-need schools in PPS. The PPS Board guidelines that we implement and steward is recognized as a national best practice for fundraising in a large urban school district.
- The 23rd annual event, “Party with a Purpose” was held on March 14, 2018, and through the work of a sub-committee of the Board, the event realized excellent corporate sponsorship, individual commitments and in-kind support resulting in \$586,432 raised of unrestricted revenue in a single night.

- We are proud to be one of the most community focused and diversely funded cradle-to-career organizations of the nation's 70 cradle-to-career sites in the national StriveTogether Cradle to Career Network, with nearly 700 unique donors.

We know that our work has an impact on improving educational outcomes for children, youth and young adults in Multnomah County, as well as on keeping leaders and practitioners engaged in, and committed to, building an improved system for our kids.

These financial statements reflect our commitment to ensuring that the work of the organization is impactful, sustainable and healthy. We look forward to sharing our progress and impact in future audits.

Sincerely,



Trever Cartwright, Chair



Dan Ryan, Chief Executive Officer

## Report of the Audit Committee

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The financial statements and other information contained in this report have been prepared by management, which is responsible for the information's integrity and objectivity. The financial statements have been prepared in accordance with generally accepted accounting principles applied on a consistent basis and are deemed to present fairly the financial position of ALL HANDS RAISED and the changes in its net assets and cash flows. Where necessary, management has made informed judgments and estimates of the outcome of events and transactions, with due consideration given to materiality.

As a means of fulfilling its responsibility for the integrity of financial information included in this report, management relies on a system of internal controls established to ensure, within reasonable limits, that assets are safeguarded against loss or unauthorized use, that transactions are properly recorded and executed in accordance with management's authorization, and that the accounting records can be relied upon to prepare financial statements in accordance with generally accepted accounting principles. This system is augmented by careful selection and training of qualified personnel and the dissemination of written policies and procedures.

The financial statements have been examined by the organization's independent accountants, GARY MCGEE & CO. LLP, whose report follows. Their examinations were made in accordance with generally accepted auditing standards. The Board of Directors meets periodically with management and the independent accountants to review accounting, auditing, internal accounting controls, and financial reporting matters, and to ensure that all responsibilities are fulfilled with regard to the objectivity and integrity of the organization's financial statements. The Board of Directors also reviews the scope and results of the organization's audit, and current and emerging accounting and financial requirements and practices affecting the organization.



Jonathan Blasher  
*Audit Committee Chair*



## REPORT OF INDEPENDENT ACCOUNTANTS

*The Board of Directors  
All Hands Raised:*

We have audited the accompanying financial statements of All Hands Raised, which comprise the statement of financial position as of June 30, 2018, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

*Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

*Auditor's Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

*Opinion*

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of All Hands Raised as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States.

*Supplementary Information*

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules on pages 20 through 23 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

*Summarized Comparative Information*

We have previously audited All Hands Raised's 2017 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated November 22, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2017 is consistent, in all material respects, with the audited financial statements from which it has been derived.

*Olney & Co. LLP*

October 16, 2018

## ALL HANDS RAISED

**STATEMENT OF FINANCIAL POSITION**

JUNE 30, 2018

(WITH COMPARATIVE AMOUNTS FOR 2017)

	<b>2018</b>	<b>2017</b>
<b>Assets:</b>		
Cash and cash equivalents	\$ 4,879,963	3,427,708
Contributions receivable ( <i>note 3</i> )	349,297	167,537
Accounts receivable	–	11,820
Prepaid expenses and other assets	13,377	13,107
Beneficial interest in assets held by the Oregon Community Foundation ( <i>note 4</i> )	81,430	77,822
Property and equipment ( <i>note 5</i> )	16,718	31,431
<b>Total assets</b>	<b>\$ 5,340,785</b>	<b>3,729,425</b>
<b>Liabilities:</b>		
Accounts payable and accrued expenses	131,192	91,878
Grants and other funds payable to the Portland Public School District ( <i>note 6</i> )	2,917,228	1,668,575
<b>Total liabilities</b>	<b>3,048,420</b>	<b>1,760,453</b>
<b>Net assets:</b>		
Unrestricted:		
Available for programs and general operations	180,161	232,740
Funds designated by the Board ( <i>note 8</i> )	350,000	300,000
Net investment in capital assets	16,718	31,431
<b>Total unrestricted</b>	<b>546,879</b>	<b>564,171</b>
Temporarily restricted:		
Net assets held to fund equity grants for Portland Public Schools ( <i>note 8</i> )	1,285,805	1,118,771
Other temporarily restricted net assets ( <i>note 8</i> )	392,092	218,441
<b>Total temporarily restricted</b>	<b>1,677,897</b>	<b>1,337,212</b>
Permanently restricted for endowment ( <i>note 8</i> )	67,589	67,589
<b>Total net assets</b>	<b>2,292,365</b>	<b>1,968,972</b>
Commitments ( <i>notes 3, 7, 14, and 15</i> )		
<b>Total liabilities and net assets</b>	<b>\$ 5,340,785</b>	<b>3,729,425</b>

See accompanying notes to financial statements.

## ALL HANDS RAISED

**STATEMENT OF ACTIVITIES**

YEAR ENDED JUNE 30, 2018  
(WITH COMPARATIVE TOTALS FOR 2017)

	2018			Total	2017
	Unrestricted	Temporarily restricted	Permanently restricted		
<b>Revenues, gains, and other support:</b>					
Private contributions and grants ( <i>note 9</i> )	\$ 660,755	635,669	—	1,296,424	744,263
Local school foundations	—	4,682,489	—	4,682,489	4,228,361
Government grants	194,940	6,000	—	200,940	243,252
In-kind contributions	54,451	—	—	54,451	23,583
Special events	586,432	—	—	586,432	560,444
Total investment return ( <i>note 10</i> )	27	7,051	—	7,078	8,948
Other	1,800	—	—	1,800	2,301
Total revenues and gains	1,498,405	5,331,209	—	6,829,614	5,811,152
Net assets released from restrictions ( <i>note 11</i> )	4,990,524	(4,990,524)	—	—	—
Total revenues, gains, and other support	6,488,929	340,685	—	6,829,614	5,811,152
<b>Grants and expenses (<i>notes 12 and 13</i>):</b>					
Grants awarded	4,236,041	—	—	4,236,041	3,725,379
Program services:					
Program initiatives	1,017,853	—	—	1,017,853	842,634
Support of local school foundations	189,358	—	—	189,358	162,822
Total grants awarded and program services	5,443,252	—	—	5,443,252	4,730,835
Supporting services:					
Administrative	389,618	—	—	389,618	359,342
Fundraising for local school foundations	287,959	—	—	287,959	334,913
Other fundraising	385,392	—	—	385,392	342,215
Total supporting services	1,062,969	—	—	1,062,969	1,036,470
Total grants and expenses	6,506,221	—	—	6,506,221	5,767,305
Increase (decrease) in net assets	(17,292)	340,685	—	323,393	43,847
Net assets at beginning of year	564,171	1,337,212	67,589	1,968,972	1,925,125
Net assets at end of year	\$ 546,879	1,677,897	67,589	2,292,365	1,968,972

See accompanying notes to financial statements.

ALL HANDS RAISED

**STATEMENT OF CASH FLOWS**

YEAR ENDED JUNE 30, 2018  
(WITH COMPARATIVE TOTALS FOR 2017)

	<b>2018</b>	<b>2017</b>
<b>Cash flows from operating activities:</b>		
Cash received from grantors and contributors	\$ 6,527,637	5,714,490
Cash received from the refund of previously-awarded equity fund grants, and from other sources	1,800	2,301
Distributions received from assets held by the Oregon Community Foundation ( <i>notes 4 and 16</i> )	3,443	3,480
Interest income received ( <i>note 10</i> )	27	31
Grants paid	(2,987,388)	(3,532,657)
Cash paid to employees and suppliers	(2,093,264)	(1,952,266)
Net cash provided by operating activities	1,452,255	235,379
Cash and cash equivalents at beginning of year	3,427,708	3,192,329
Cash and cash equivalents at end of year	\$ 4,879,963	3,427,708

See accompanying notes to financial statements.

**NOTES TO FINANCIAL STATEMENTS**

YEAR ENDED JUNE 30, 2018

**1. Organization**

All Hands Raised is an independent, community-based organization established in 1994 to meet the most urgent educational needs of kids in Portland. Specifically, the organization was established to steward the Portland Public Schools (“PPS”) parent-led fundraising and manage the PPS Equity Fund, a role that continues today. The organization is a nonprofit corporation organized in accordance with the laws of the State of Oregon and managed by a volunteer Board of Directors.

In November of 2010, All Hands Raised was endorsed as the managing entity for the adaptation of a “cradle to career” initiative in Portland and Multnomah County. The focus of the All Hands Raised Partnership is to improve educational outcomes for children throughout Multnomah County from cradle to career. All Hands Raised works to ensure equity and excellence by linking the many people, programs and sectors serving students, and is committed to a data-driven process that sparks conversation, improves practice, and increases collaboration.

The mission of All Hands Raised is to champion education, equity, and excellence from cradle to career. The organization mobilizes leadership, ideas, resources, and community action to ensure all kids in all neighborhoods throughout Portland and Multnomah County achieve their full potential.

**2. Summary of Significant Accounting Policies**

The significant accounting policies followed by the organization are described below to enhance the usefulness of the financial statements to the reader.

**Basis of Accounting** – The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles and the principles of fund accounting. Fund accounting is the procedure by which resources for various purposes are classified for accounting purposes in accordance with activities or objectives specified by donors.

**Basis of Presentation** – The organization has adopted the provisions of Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) No. 958-605, *Revenue Recognition* and FASB ASC No. 958-205, *Presentation of Financial Statements*. Under these provisions, net assets and all balances and transactions are presented based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the organization and changes therein are classified and reported as follows:

- *Unrestricted net assets* – Net assets not subject to donor-imposed stipulations.
- *Temporarily restricted net assets* – Net assets subject to donor-imposed stipulations that will be met either by actions of the organization and/or the passage of time.

- *Permanently restricted net assets* – Net assets subject to donor-imposed stipulations that they be maintained permanently by the organization. Generally, the donors of these assets permit the organization to use all or part of the income earned on related investments for general or specific purposes.

Grants and expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law. Expirations of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from restrictions.

**Use of Estimates** – The preparation of financial statements in conformity with generally accepted accounting principles requires that management make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. In the opinion of management, such differences, if any, would not be significant.

**Contributions** – Contributions are recognized as revenues in the period received. Unconditional promises to give (pledges) are recognized as revenues when the commitment is communicated to the organization. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value. Pledges for the support of future grants, operations, programs, and activities are recorded at the present value of the estimated future cash flows. Amortization of the discount is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions. An allowance for uncollectible contributions receivable is provided based upon management's judgment, including such factors as prior collection history, type of contribution, and nature of fundraising activity.

Contributions of furniture and equipment without donor stipulations concerning the use of such long-lived assets are reported as revenues of the unrestricted net asset class. Contributions of cash or other assets to be used to acquire furniture and equipment with such donor stipulations are reported as revenues of the temporarily restricted net asset class; the restrictions are considered to be released at the time of acquisition of such long-lived assets.

**In-Kind Contributions** – The organization receives contributed services from a large number of volunteers who assist in fundraising efforts through their participation in a range of activities. In accordance with FASB ASC No. 958-605, *Revenue Recognition*, the value of such services, which the organization considers not practicable to estimate, has not been recognized in the statement of activities. Significant services received which create or enhance a non-financial asset or require specialized skills that the organization would have purchased if not donated are recognized in the statement of activities.

In-kind contributions of equipment and other materials are recorded where there is an objective basis upon which to value these contributions and where the contributions are an essential part of the organization's activities.

During the year ended June 30, 2018, the organization recorded in-kind contributions representing \$38,500 in contributed services and \$15,951 in materials and supplies. In addition, the organization reported \$68,708 in in-kind contributions associated with special fundraising events.

**Benefits Provided by Donors at Special Events** – The organization conducts special fundraising events in which a portion of the gross proceeds paid by the participants represents payment for the direct cost of the benefits received by participants at the event. Unless a verifiable, objective means exists to demonstrate otherwise, the fair value of meals and entertainment provided at special events is measured at the actual cost to the organization.

**Cash Equivalents** – For purposes of the financial statements, the organization considers all liquid investments having initial maturities of three months or less to be cash equivalents.

**Capital Assets and Depreciation** – Property and equipment are carried at cost when purchased, and initially at fair value when acquired by gift. Purchases of capital assets having a unit cost exceeding \$750 or more and an estimated useful life of more than one year are capitalized and carried at cost. Depreciation is provided on a straight-line basis over the estimated useful lives of the respective assets, which is generally three to ten years for furniture and office equipment and five to ten years for leasehold improvements, or the term of the lease, if shorter.

**Revenue Recognition** – All contributions and grants are considered available for unrestricted use unless specifically restricted by the donor. Service revenues are recognized at the time services are provided and the revenues are earned. Bequests are recorded as revenue at the time the organization has an established right to the bequest and the proceeds are measurable.

**Grants Awarded** – Grants are accrued when awarded by the organization and unconditional. Grants are provided from available resources and in accordance with restrictions imposed by donors.

**Advertising and Promotional Expenses** – Advertising and promotional costs are charged to expense as they are incurred. During the year ended June 30, 2018, the organization incurred \$6,698 in advertising and branding expenses.

**Endowment Funds and Interpretation of Relevant Law** – Effective January 1, 2008, the State of Oregon adopted the Uniform Prudent Management of Institutional Funds Act (“UPMIFA”), which governs Oregon charitable institutions with respect to the management, investment, and expenditure of endowment funds.

The Board of Directors has interpreted Oregon’s adoption of UPMIFA as requiring the organization to adopt investment and spending policies that preserve the fair value of the original gift as of the date of gift, absent explicit donor stipulations to the contrary. Although the organization has a long-term fiduciary duty to the donor (and to others) for a fund of perpetual duration, the preservation of the endowment’s purchasing power is only one of several factors that are considered in managing and investing these funds. Furthermore, in accordance with UPMIFA, a portion of the endowment’s historic dollar value may be appropriated for expenditure in support of the restricted purposes of the endowment if this is consistent with a spending policy that otherwise satisfies the requisite standard of prudence under UPMIFA.

As a result of this interpretation, the organization classifies as permanently restricted net assets (1) the original value of gifts donated to the permanent endowment, (2) subsequent gifts to the endowment, and (3) accumulations made pursuant to the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

Net earnings (realized and unrealized) on the investment of endowment assets are classified as temporarily restricted until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by UPMIFA and until expended in a manner consistent with the purpose or time restrictions, if any, imposed by the donor. Any investment return classified as permanently restricted represents only those amounts required to be retained permanently as a result of explicit donor stipulations.

With regard to endowment losses or appropriations in excess of the fair value of the original gift, in accordance with FASB ASC No. 958-320, *Investments – Debt and Equity Securities*, the portion of a donor-restricted endowment that is classified as permanently restricted is not reduced by losses on the investments of the fund, except to the extent required by the donor, including losses related to specific investments that the donor requires the organization to hold in perpetuity. Similarly, the amount of permanently restricted net assets is not reduced by an organization's appropriations from the fund. In the absence of donor stipulations or law to the contrary, losses or appropriations of a donor-restricted endowment reduce temporarily restricted net assets to the extent that donor-imposed temporary restrictions on net appreciation of the fund have not been satisfied before the loss or appropriation occurs. Any remaining loss or appropriation reduces unrestricted net assets.

In accordance with UPMIFA, the Board of Directors has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to the programs and operations supported by its endowment, while also seeking to maintain the long-term purchasing power of the endowment assets. Therefore, the Board of Directors considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the donor-restricted endowment fund;
- The purposes of the organization and the donor-restricted endowment fund;
- General economic conditions;
- The possible effect of inflation and deflation;
- The expected total return from income and the appreciation of investments;
- Other resources of the organization; and
- The investment policies of the organization.

To meet its objective, the organization has placed its endowment funds with the Oregon Community Foundation (“OCF”) and follows OCF’s policies regarding the limitation of the spending of investment income and appreciation to 4.5% of the average fair value of such investments measured over a three-year trailing average at June 30 of each year. Actual endowment return earned in excess of distributions under this policy is reinvested as part of OCF’s endowment management. For years where actual endowment return is less than distributions under the policy, the short-fall is covered by realized and unrealized returns from prior years.

During the year ended June 30, 2018, the Board appropriation of endowment assets totaled \$3,443. See note 8.

**Concentrations of Credit Risk** – The organization’s financial instruments consist primarily of cash equivalents, which may subject the organization to concentrations of credit risk as, from time to time, for example, cash balances may exceed amounts insured by the Federal Deposit Insurance Corporation (“FDIC”).

The organization’s beneficial interest in funds held by the OCF is dependent upon changes in the fair values of the underlying investments and the ability of the OCF to honor its commitment.

All checking and savings accounts, money market deposit accounts, and certificates of deposit are insured by the FDIC for up to \$250,000 for each depositor, for each insured bank, for each account ownership category. As of June 30, 2018, the organization held \$4,675,177 in excess of FDIC-insured limits. However, due to grant payments made subsequent to the fiscal year-end, the June 30 balance is generally higher than the organization’s annual average.

Certain receivables may also, from time to time, subject the organization to concentrations of credit risk. To minimize its exposure to significant losses from customer or donor insolvencies, the organization's management evaluates the financial condition of its customers and donors, and monitors concentrations of credit risk arising from similar geographic regions, activities, or economic characteristics. When necessary, receivables are reported net of an allowance for uncollectible accounts.

**Income Taxes** – The organization is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and comparable state law. All Hands Raised derives its public charity status as an organization described in Sections 170(b)(1)(A)(vi) and 509(a)(1) of the Internal Revenue Code.

**Subsequent Events** – As required by FASB ASC No. 855-10, *Subsequent Events*, subsequent events have been evaluated by management through October 16, 2018, which is the date the financial statements were available to be issued.

**Summarized Financial Information for 2017** – The accompanying financial information as of and for the year ended June 30, 2017 is presented for comparative purposes only and is not intended to represent a complete financial statement presentation.

**Other Significant Accounting Policies** – Other significant accounting policies are set forth in the financial statements and the following notes.

### 3. Contributions Receivable

Contributions receivable consist of unconditional promises expected to be collected in less than one year and total \$349,297 at June 30, 2018.

#### *Conditional Grants and Contributions*

In addition, at June 30, 2018 the organization held one grant for which a portion of the award was conditioned upon the organization satisfying certain fundraising goals. The conditional portion of the grant totaled \$25,000.

The organization also held a second grant in the amount of \$40,000, which was conditioned upon the receipt and approval of certain status reports documenting the use of previous funding.

Accordingly, these amounts have not yet been reflected in the accompanying financial statements because the associated conditions had not been satisfied as of June 30, 2018.

### 4. Beneficial Interest in Assets Held by the Oregon Community Foundation

At June 30, 2018, the organization's endowment assets, totaling \$81,430, are held by the Oregon Community Foundation. Under the terms of its agreement with OCF, the funds are invested at the discretion of OCF and are held in a mixture of asset classes designed to maximize return while minimizing risk. The organization may receive quarterly distributions of investment return in accordance with OCF's spending policies (currently 4.5% of a trailing 13-quarter market value average). Additional distributions can be made at any time by the affirmative vote of the majority of the organization's Board of Directors and the approval of OCF.

During the year ended June 30, 2018, distributions totaling \$3,443 were made to the organization. See note 16 for additional information about the changes in these funds.

In accordance with FASB ASC No. 958-605, the organization accounts for its interest in these funds using the equity method of accounting, which approximates the present value of the estimated expected future cash flow that will inure to the organization in the future. Management's estimate of fair value is based solely upon information provided by OCF.

## 5. Property and Equipment

A summary of property and equipment at June 30, 2018 is as follows:

Furniture and office equipment	\$ 150,638
Leasehold improvements	36,934
	<hr/> 187,572
Less accumulated depreciation	(170,854)
	<hr/> \$ 16,718

## 6. Grants Payable

The organization annually awards grants funded by donations to local Portland Public School District foundations. See note 12 for additional information about these grants and their funding. At June 30, 2018, the organization had \$2,917,228 in outstanding grants payable.

## 7. Line of Credit

At June 30, 2018, the organization maintained an unsecured credit line with Wells Fargo through a MasterCard access card valued at \$100,000, with annual interest calculated on the outstanding balance at 10.0%, and daily finance charges of .02739%. Unlike a traditional revolving line of credit, cash advance fees are charged when the line is used over the counter or at an automated teller machine, and monthly minimum payments are required on all outstanding balances. No balance was outstanding at June 30, 2018.

## 8. Restrictions and Limitations on Net Asset Balances

The following provides information about restrictions and limitations ascribed to the organization's net assets at June 30, 2018:

### *Board-Designated*

At June 30, 2018, the organization's Board of Directors had designated \$350,000 of unrestricted net assets for an operating reserve fund.

### *Temporarily Restricted*

Temporarily restricted net assets at June 30, 2018 total \$1,677,897 and consist of contributions, grants, and other unexpended revenues and gains available for specific program services or future periods, as follows:

Net assets available to fund equity grants for Portland Public Schools	\$ 1,285,805
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### *Other temporarily restricted net assets:*

Career Pathways	180,000
New staff	60,749
Kindergarten Transition	40,000
Endowment earnings	13,841
Future periods	97,502

Total other temporarily restricted net assets	392,092
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**\$ 1,677,897**

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### *Permanently Restricted for Endowment*

At June 30, 2018, the organization held \$67,589 in donor-restricted endowment funds. The investment income earned on these permanently restricted net assets is unrestricted as to purpose.

*Continued*

The following summarizes the organization's endowment-related activities for the year ended June 30, 2018:

	Temporarily restricted	Permanently restricted	Total
Endowment net assets at beginning of year	\$ 10,233	67,589	77,822
Net appreciation in the fair value of beneficial interest in assets held by the Oregon Community Foundation	7,051	–	7,051
Appropriation of endowment assets for expenditure	(3,443)	–	(3,443)
Endowment net assets at end of year	\$ 13,841	67,589	81,430

### 9. Private Contributions and Grants

The following summarizes private contributions and grants for the year ended June 30, 2018:

Foundations	\$ 646,166
Businesses, including employer-matching gifts	592,117
Individuals, including \$4,686 in gifts received through workplace giving campaigns	58,141
	<u>\$ 1,296,424</u>

### 10. Total Investment Return

Total investment return for the year ended June 30, 2018 is summarized as follows:

Net appreciation in the fair value of beneficial interest in assets held by the Oregon Community Foundation	\$ 7,051
Interest income	27
	<u>\$ 7,078</u>

### 11. Net Assets Released from Restrictions

During the year ended June 30, 2018, the organization incurred expenses totaling \$4,990,524 in satisfaction of the restricted purposes, or by the occurrence of other events, specified by donors.

## 12. Grants Awarded

During the year ended June 30, 2018, the organization announced the following grant awards:

### *Funded by donations to local*

#### *Portland Public School Foundations:*<sup>1</sup>

Grants to underwrite instructional staff, educational enhancements, extended-day activities, and contracts	\$ 2,958,098
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Equity fund awards to close the achievement and opportunity gap between low-income children, second language learners, and children of color and their white, generally more affluent, peers	1,087,000
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#### *Other grants:*

Parent-teacher associations	133,943
Alternative schools	57,000

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\$ 4,236,041

<sup>1</sup> The largest group of the organization’s grant awards is to the Portland Public School District, underwritten entirely by donations received through local PPS school foundations (“LSF’s”). Currently, there are 42 active LSF’s within the PPS District, including eight with independent legal status. Of the donations raised through LSF’s, the first \$10,000 received each year (per school), together with two-thirds of all subsequent contributions received during the year, are passed on directly to PPS to benefit the individual schools identified by the donor. The remaining approximately one-third of each donation is retained by the organization in the PPS Equity Fund, a fund established to raise monies for the purpose of promoting equity among all schools within the PPS District. Grants awarded through the Equity Fund are based on calculated rankings of factors, such as demographic diversity and free and reduced lunch percentages of the student populations at each school. Equity Fund grants are approved by the organization’s Board of Directors.

## 13. Expenses

The costs of operating the organization have been allocated among functional categories based on estimates of the effort expended in each area, as follows:

- *Program initiatives* – Program-related expenses, representing the management of the Cradle-to-Career partnership, and the non-grant costs of fulfilling various charitable purposes ascribed to gifts by organization donors.
- *Support for local school foundations* – Costs associated with the fiscal management of donations received through local school foundations and the management oversight that is required for the disbursement and management of the equity fund grant award pool.
- *Supporting services* – Organization administrative and fundraising expenses pertaining to the general charitable purposes and activities of the organization.

*Continued*

Expenses by object class for the year ended June 30, 2018 are as follows:

Salaries and wages	\$ 1,114,625
Benefits and other employee costs	116,147
Payroll taxes	107,737
Catering and hospitality	168,614
Meeting and event rentals	119,884
Professional services	111,995
Office supplies	108,169
Outside services	124,574
Occupancy	77,841
Bank, merchant, and other processing fees	46,829
Printing and copying	35,780
Travel	35,080
Design and photography	32,923
Depreciation	14,713
Insurance	11,372
Conferences	8,325
Partnership stewardship	7,918
Advertising/branding	6,698
Telephone	6,577
Repairs and maintenance	5,652
Postage and delivery	4,432
Dues and publications	3,183
Miscellaneous expense	1,112
	\$ 2,270,180

Together with the \$4,236,041 in grants awarded by the organization during the year ended June 30, 2018 (see note 12), the organization's total grants and expenses equaled \$6,506,221 for the year.

#### 14. Retirement Plan

The organization provides management and staff who are eligible for benefits and employed more than 30 hours each week with a tax sheltered plan, as described under Section 403(b) of the Internal Revenue Code. All eligible employees may make voluntary contributions to the plan on a pre-tax basis, up to the limits allowed by law. The organization makes discretionary contributions to the plan. Contributions to the plan vest as accrued. The organization made contributions totaling \$13,070 to the plan during the year ended June 30, 2018.

#### 15. Operating Lease Commitments

The organization leases its facilities and certain office equipment under noncancellable operating leases. These leases expire in various years through December of 2020. The approximate minimum rental commitments for all of the above are as follows:

<i>Years ending June 30,</i>	
2019	\$ 94,842
2020	99,548
2021	47,700
	\$ 242,090

Total rent expenses for facilities and office equipment for the year ended June 30, 2018 were approximately \$85,641.

## 16. Fair Value Measurements

Included in the accompanying financial statements are certain financial instruments which are carried at fair value, including the beneficial interest in assets held by the Oregon Community Foundation.

The accompanying financial statements report the organization's investments at fair value. These assets have been classified, for disclosure purposes, based on a hierarchy defined by FASB ASC No. 820, *Fair Value Measurements and Disclosures*. The hierarchy gives the highest ranking to fair values determined using unadjusted quoted prices in active markets for identical assets and liabilities (Level 1) and the lowest ranking to fair values determined using methodologies and models with unobservable inputs (Level 3).

At June 30, 2018, the beneficial interest in assets held by the Oregon Community Foundation are considered to be Level 3 financial instruments.

The changes in valuation of Level 3 financial instruments are as follows:

Fair value at beginning of year	\$	77,822
Net change in fair value		7,051
Distributions		(3,443)
Fair value at end of year	\$	81,430

## 17. Statement of Cash Flows Reconciliation

The following presents a reconciliation of the increase in net assets (as reported on the statement of activities) to net cash provided by operating activities (as reported on the statement of cash flows):

Increase in net assets	\$	323,393
<i>Adjustments to reconcile increase in net assets to net cash provided by operating activities:</i>		
Depreciation		14,713
Net change in beneficial interest in assets held by the Oregon Community Foundation ( <i>note 16</i> )		(3,608)
<i>Net changes in:</i>		
Contributions receivable		(181,760)
Accounts receivable		11,820
Prepaid expenses and other assets		(270)
Accounts payable and accrued expenses		39,314
Grants and other funds payable to the Portland Public School District		1,248,653
Total adjustments		1,128,862
Net cash provided by operating activities	\$	1,452,255

■

## ALL HANDS RAISED

**SCHEDULE OF FINANCIAL POSITION BY PROGRAM**

JUNE 30, 2018

	Unrestricted			Temporarily restricted			Permanently restricted Endowment corpus	Total
	All Hands Raised Partnership operating results	Portland Public Schools Foundation operating results	Total operating results	All Hands Raised Partnership	Portland Public Schools Foundation	Total		
<b>Assets:</b>								
Cash and cash equivalents	\$ 647,976	2,885,330	3,533,306	76,749	1,269,908	1,346,657	–	4,879,963
Contributions receivable	–	31,898	31,898	301,502	15,897	317,399	–	349,297
Accounts receivable	–	–	–	–	–	–	–	–
Prepaid expenses and other assets	13,377	–	13,377	–	–	–	–	13,377
Beneficial interest in assets held by the Oregon Community Foundation	–	–	–	13,841	–	13,841	67,589	81,430
Property and equipment	16,718	–	16,718	–	–	–	–	16,718
<b>Total assets</b>	<b>\$ 678,071</b>	<b>2,917,228</b>	<b>3,595,299</b>	<b>392,092</b>	<b>1,285,805</b>	<b>1,677,897</b>	<b>67,589</b>	<b>5,340,785</b>
<b>Liabilities:</b>								
Accounts payable and accrued expenses	(131,192)	–	(131,192)	–	–	–	–	(131,192)
Grants and other funds payable	–	(2,917,228)	(2,917,228)	–	–	–	–	(2,917,228)
<b>Total liabilities</b>	<b>(131,192)</b>	<b>(2,917,228)</b>	<b>(3,048,420)</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>(3,048,420)</b>
<b>Total net assets</b>	<b>\$ 546,879</b>	<b>–</b>	<b>546,879</b>	<b>392,092</b>	<b>1,285,805</b>	<b>1,677,897</b>	<b>67,589</b>	<b>2,292,365</b>

## ALL HANDS RAISED

**SCHEDULE OF ACTIVITIES BY PROGRAM**

YEAR ENDED JUNE 30, 2018

	Unrestricted			Temporarily restricted			Permanently restricted Endowment corpus	Total
	All Hands Raised Partnership operating results	Portland Public Schools Foundation operating results	Total operating results	All Hands Raised Partnership	Portland Public Schools Foundation	Total		
<b>Revenues and gains:</b>								
Private contributions and grants	\$ 660,755	–	660,755	585,502	50,167	635,669	–	1,296,424
Local school foundations	–	–	–	–	4,682,489	4,682,489	–	4,682,489
Government grants	194,940	–	194,940	6,000	–	6,000	–	200,940
In-kind contributions	50,657	3,794	54,451	–	–	–	–	54,451
Special events	586,432	–	586,432	–	–	–	–	586,432
Total investment return	27	–	27	7,051	–	7,051	–	7,078
Other	1,800	–	1,800	–	–	–	–	1,800
Total revenues	1,494,611	3,794	1,498,405	598,553	4,732,656	5,331,209	–	6,829,614
Net assets released from restrictions	424,902	4,565,622	4,990,524	(424,902)	(4,565,622)	(4,990,524)	–	–
Total revenues and gains	1,919,513	4,569,416	6,488,929	173,651	167,034	340,685	–	6,829,614
<b>Grants and operating expenses:</b>								
Grants awarded	–	4,236,041	4,236,041	–	–	–	–	4,236,041
Operating expenses	1,792,863	477,317	2,270,180	–	–	–	–	2,270,180
Total grants and operating expenses	1,792,863	4,713,358	6,506,221	–	–	–	–	6,506,221
Net results	126,650	(143,942)	(17,292)	173,651	167,034	340,685	–	323,393
Use of general operating funds to underwrite Portland Public Schools Foundation operating expenses	(143,942)	143,942	–	–	–	–	–	–
Net assets at beginning of year	564,171	–	564,171	218,441	1,118,771	1,337,212	67,589	1,968,972
Net assets at end of year	\$ 546,879	–	546,879	392,092	1,285,805	1,677,897	67,589	2,292,365

**GOVERNING BOARD AND MANAGEMENT**

**Board of Directors, 2017 to 2018**

Trever Cartwright, *Chair*  
*Founding Partner*  
*Coraggio Group*

Jennifer Messenger  
Heilbronner, *Immediate Past Chair*  
*Executive Vice President*  
*Metropolitan Group*

Michael Burch, *Vice Chair*  
*Community Relations and*  
*Outreach Representative*  
*Pacific Northwest Regional*  
*Council of Carpenters*

Rich Brown, *Treasurer*  
*Senior Vice President*  
*Social and Corporate*  
*Responsibility*  
*Bank of America*

Christine Barbour  
*Community Leader*

Larry Bekkedahl  
*Vice President of Transmission*  
*and Distribution*  
*Portland General Electric*

Jonathan Blasher  
*Director of Parks and Nature*  
*Metro*

Andrea Cook  
*President*  
*Warner Pacific College*

Emi Donis  
*General Counsel*  
*Senior Aerospace SSP*

Dan Field  
*Director, Community*  
*Benefit & External Affairs*  
*Kaiser Permanente*

John Gardner  
*Director, Diversity &*  
*Transit Equity*  
*Tri-Met*

Scott Hatley  
*Co-Founder*  
*Incight*

Susheela Jayapal  
*Community Advocate*

Mo King  
*Global Business*  
*Development Director*  
*Nike Golf*

Victoria Lara  
*Chief Executive Officer*  
*Lara Media Services*

Michael Lewellen  
*Senior Vice President*  
*Communications &*  
*Public Engagement*  
*Portland Trailblazers*

Paul Lumley  
*Executive Director*  
*NAYA*

Travis Merrill  
*Chief Marketing Officer*  
*FLIR Systems, Inc.*

Cole Mills  
*Financial Planner*  
*Waddell & Reed*

June Schumann  
*Founder*  
*Nikkei Legacy Center*

Jeff Strickler  
*Community Leader*

Felicia Tripp  
*Deputy Director*  
*Portland Housing Center*

Wim Wiewel  
*President*  
*Lewis & Clark College*

**Legal Counsel**

Ed Harnden  
*Barran Liebman, LLP*

**Management**

Dan Ryan  
*Chief Executive Officer*

Steffeni Mendoza Gray  
*Vice President, Operations*

Jeanie-Marie Price  
*Vice President, Communication*

Terri Theisen  
*Vice President, Strategic Planning*

Nate Waas Shull  
*Vice President, Partnerships*

ALL HANDS RAISED

## **INQUIRIES AND OTHER INFORMATION**

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